

## Highlands Soil

|   | Oct. 2019 Adopted   |                     |                     |                     |
|---|---------------------|---------------------|---------------------|---------------------|
| Income  | Actual              | Budget              | Over Budget         | Amendment           |
| <b>3343900</b>                                    |                     | -                   |                     |                     |
| 3343906 BMP Grant Rev Admin                       | 59,322.23           | 35,440.49           | 23,881.74           | 23,881.74           |
| 3343907 BMP Tech. Admin Fee                       | 5,563.10            | 7,850.80            | (2,287.70)          | (2,287.70)          |
| 3343930 Technician Grant Rev                      | 110,829.74          | 157,016.00          | (46,186.26)         | (46,186.26)         |
| 3343931 HCBCC Reimbursement Rev                   | 9,567.49            | 7,764.00            | 1,803.49            | 1,803.49            |
| 3343932 Capital Projects Grant Rev.               | 3,004,276.81        | 3,064,362.35        | (60,085.54)         | (60,085.54)         |
| 3343933 Capital Projects Grant Rev.- 2% Admin Fee | 71,985.72           | 61,287.25           | 10,698.47           | 10,698.47           |
| 3343937- BMP - AgNPS Grant Rev. 024400            | 1,186,444.23        | 708,810.00          | 477,634.23          | 477,634.23          |
| 3343940 - FCO Dec. 2019-June 30, 2021             | 595,008.79          |                     | 595,008.79          | 595,008.79          |
| 3611001 CD Interest Income                        | 12,289.27           |                     | 12,289.27           | 12,289.27           |
| 3810001 Grant Admin Fee                           | 131,259.25          | 108,478.54          | 22,780.71           | 22,780.71           |
| 3894002 Mobile Irrigation Lab                     | 142,998.49          | 78,000.00           | 64,998.49           | 64,998.49           |
| 3394003 MIL Grant Rev. Admin. Fee - 5%            | 3,880.59            | 3,444.00            | 436.59              | 436.59              |
| 3894005 General Services                          | 1,000.00            | 1,000.00            |                     |                     |
| 3894006 Community Garden                          | 820.00              | 500.00              | 320.00              | 320.00              |
| 3894007 PSWCD Agreement                           | 37,780.32           | 84,300.00           | (46,519.68)         | (46,519.68)         |
| <b>Total Income</b>                               | <b>5,373,026.03</b> | <b>4,318,253.43</b> | <b>1,054,772.60</b> | <b>1,054,772.60</b> |
| <b>Gross Profit</b>                               | <b>5,373,026.03</b> | <b>4,318,253.43</b> | <b>2,085,663.46</b> | <b>2,085,663.46</b> |
| <b>Expenses</b>                                   |                     |                     |                     |                     |
| 5373201 Accounting                                | 3,466.00            | 5,000.00            | (1,534.00)          | (1,534.00)          |
| 5373202 Audit                                     | 11,010.00           | 10,080.00           | 930.00              | 930.00              |
| 5373203 Insurance - D & O, Gen. Lia., Bonds       | 3,622.62            | 3,300.00            | 322.62              | 322.62              |
| 5374001 Continuing Education                      |                     | 150.00              | (150.00)            | (150.00)            |
| 5374002 Mileage reimbursement                     | 874.04              | 700.00              | 174.04              | 174.04              |
| 5374010 Employer Retirement Contribution          | 19,346.44           | 20,462.00           | (1,115.56)          | (1,115.56)          |
| 5374101 Communications                            | 4,401.37            | 5,000.00            | (598.63)            | (598.63)            |

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|   |                     |                     |                    |                    |
|---|---------------------|---------------------|--------------------|--------------------|
| 5374902 Special District Fee                        | 175.00              | 175.00              |                    |                    |
| 5375010 Community Garden Expense                    | 1,422.73            | 1,500.00            | (77.27)            | (77.27)            |
| 5375011 Mobile Irrigation Lab Expenses              | 33,047.05           | 1,500.00            | 31,547.05          | 31,547.05          |
| 5375101 Office Supplies                             | 7,375.63            | 2,000.00            | 5,375.63           | 5,375.63           |
| 5375202 Computers and Software                      | 2,408.78            | 2,000.00            | 408.78             | 408.78             |
| 5375403 NACD Dues                                   | 775.00              | 775.00              |                    |                    |
| 5375404 AFCD Dues                                   | 500.00              | 350.00              | 150.00             | 150.00             |
| 5375405 Travel / Meetings                           | 889.82              | 7,000.00            | (6,110.18)         | (6,110.18)         |
| 5375406 Vehicle Expense                             | 8,027.08            | 7,500.00            | 527.08             | 527.08             |
| 5377000 Employee Health Insurance                   | 29,439.00           | 67,452.00           | (38,013.00)        | (38,013.00)        |
| 5377001 Workers' Comp. Inc.                         | 7,867.60            | 7,000.00            | 867.60             | 867.60             |
| 5377002 Payroll Tax Expense                         | 15,384.82           | 18,000.00           | (2,615.18)         | (2,615.18)         |
| 5377003 Postage                                     | 155.55              | 150.00              | 5.55               | 5.55               |
| 5377005 Wages                                       | 220,174.17          | 280,700.00          | (60,525.83)        | (60,525.83)        |
| 5378300 BMP Grant Distribution                      | 1,186,444.23        | 708,810.00          | 477,634.23         | 477,634.23         |
| 5378396 BMP Admin Fee                               | 59,322.23           | 35,440.49           | 23,881.74          | 23,881.74          |
| 5378401 Capital Projects Grant Dist.                | 3,599,285.60        | 3,064,362.35        | 534,923.25         | 534,923.25         |
| 5378402 Capital Projects Grant Dist. - 2% Admin Fee | 71,937.02           | 61,287.25           | 10,649.77          | 10,649.77          |
| <b>Total Expenses</b>                               | <b>5,287,351.78</b> | <b>4,310,694.09</b> | <b>976,657.69</b>  | <b>976,657.69</b>  |
| <b>Net Operating Income</b>                         | <b>85,674.25</b>    | <b>7,559.34</b>     | <b>78,114.91</b>   | <b>78,114.91</b>   |
| <b>Other Expenses</b>                               |                     |                     |                    |                    |
| 5374903 Bank Charge/Office Expense                  |                     |                     |                    |                    |
| 5375000 Other non-operating                         |                     |                     |                    |                    |
| 5374906 Ag-Venture                                  |                     | 1,000.00            | (1,000.00)         | (1,000.00)         |
| 5374914 Scholarships                                | (3,000.00)          |                     | (3,000.00)         |                    |
| 5375003 Special Projects                            | 2,100.00            | 15,000.00           | (12,900.00)        | \$ (12,900.00)     |
| <b>Total 5375000 Other non-operating</b>            | <b>(900.00)</b>     | <b>16,000.00</b>    | <b>(16,900.00)</b> | <b>(16,900.00)</b> |
| <b>Total Other Expenses</b>                         | <b>(900.00)</b>     | <b>16,000.00</b>    | <b>(16,900.00)</b> |                    |
| <b>Net Other Income</b>                             | <b>86,574.25</b>    | <b>(7,559.34)</b>   | <b>8,459.34</b>    |                    |

### Highlands Soil

|                                |           |   |           |  |
|--------------------------------|-----------|---|-----------|--|
| Net Income                     | 86,574.25 | - | 86,574.25 |  |
|                                |           |   |           |  |
| Fund Balance Increase/Decrease |           |   |           |  |

## Highlands Soil

| Year End Sept.2020  |  |
|---------------------|--|
| Amended Budget      | Explanation                                |
| 59,322.23           | increases to contracts                     |
| 5,563.10            | reduction in staff                         |
| 110,829.74          | reduction in staff                         |
| 9,567.49            |  |
| 3,004,276.81        | FCO Contract that ended-moved funds        |
| 71,985.72           | increases to contracts                     |
| 1,186,444.23        | increase to contract/renewal               |
| 595,008.79          | new FCO Contract in December 2019          |
| 12,289.27           | interest on 3 CDs                          |
| 131,259.25          | increase in contract funds                 |
| 142,998.49          | purchase of vehicle & increase in contract |
| 3,880.59            |  |
| 1,000.00            | City of AP Inspection                      |
| 820.00              | Increase in Gardeners                      |
| 37,780.32           | Resignation of Drew Pitts/End of agreement |
| <b>5,373,026.03</b> |  |
| <b>5,373,026.03</b> |  |
| 3,466.00            |  |
| 11,010.00           |  |
| 3,622.62            |  |
| 874.04              |  |
| 19,346.44           |  |
| 4,401.37            |  |

## Highlands Soil

|                     |  |
|---------------------|--|
| 175.00              |  |
| 1,422.73            |  |
| 33,047.05           | new vehicle purchased  |
| 7,375.63            | purchase of furniture/supplies   |
| 2,408.78            |  |
| 775.00              |  |
| 500.00              |  |
| 889.82              | no one attended state or national annual meetings                                  |
| 8,027.08            |  |
| 29,439.00           | changes in plans and/or employees in group, changes in how reimbursements are paid |
| 7,867.60            | changes in employees   |
| 15,384.82           |  |
| 155.55              |  |
| 220,174.17          | resignation of employees   |
| 1,186,444.23        | increase to contract   |
| 59,322.23           | increase to contract   |
| 3,599,285.60        | addition of FCO contract   |
| 71,937.02           |  |
| <b>5,287,351.78</b> |  |
| <b>85,674.25</b>    |  |
|                     |  |
|                     |  |
| -                   |  |
| (3,000.00)          | refund from SFSC vs payment to Warner  |
| 2,100.00            | Ag Angels, land judging, NRCS contest  |
| (900.00)            |  |
| (900.00)            |  |
| <b>86,574.25</b>    |  |

## Highlands Soil

|              |  |
|--------------|--|
| 86,574.25    |  |
|              |  |
| \$ 86,574.25 |  |

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